



Technical Sales Advisor

Due to continued growth in an increasingly competitive marketplace, Broxap, a successful private family business and the UK's market leader in the design and manufacture of shelters, covered walkways, street furniture, litter bins, and playground equipment is looking to recruit dynamic, ambitious and enthusiastic individuals to join its Sales team. Working within an existing and highly motivated divisional team (Shelters, Litterbins and Streetscene) your duties will include the following:

- Providing technical and sales advice to customers by telephone and written communication
- Prioritising quotations to keep within specified return dates
- Constructing written quotations utilising the in-house CRM system as required
- Ensuring customer receipt of quotation (pre and post quote)
- Recognising sales opportunities and closing of sales
- Checking all quotations to ensure 100% accuracy
- In conjunction with the in-house system contact clients to up-date and close, including updating note and progress of on-going projects where applicable

Interested candidates should ideally possess the following:

- Excellent written and verbal communication skills, with a professional telephone manner
- A solid background gained within a Sales environment
- Sales negotiation skills
- Excellent keyboard skills with a high degree of accuracy
- Ability to work to a high level of accuracy with minimal supervision
- Positive, can do attitude

If you feel you have the necessary skills and capabilities to succeed then please forward a copy of your CV to our HR Department at:

Broxap Ltd., Rowhurst Industrial Estate, Chesterton, Newcastle, Staffs, ST5 6BD
or e-mail recruitment@broxap.com

Alternatively, application forms are available on request by telephone on 01782 571845/6.

Closing date for applications: Friday 2 February 2012